

GTDW ANTI ILLICIT TRADE & BRAND PROTECTION SUMMIT & EXHIBITION

20-21 NOV 2018 | FAIRMONT ABU DHABI, UAE

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Technologies | Innovations | Alliances





EXHIBITION & PROGRAMME GUIDE







KEYNOTE WELCOME ADDRESS BY H.E. SULTAN BIN SAEED AL MANSOORI MINISTER OF ECONOMY UAE

UNITED ARAB EMIRATES MINISTRY OF ECONOMY



الإمـارات العـربيـة المتحـدة وزارة الإقـتـصـــــاد



KEYNOTE ADDRESS BY DR MUKHISA KITUYI SECRETARY-GENERAL UNITED NATIONS CONFERENCE ON TRADE AND DEVELOPMENT





Danfoss Abier Wasouf

Regional Anti-Counterfeit Counsel MEA Danfoss



GROUP Andrew Keable CEO KW Group

Chairman GTDW Advisory Council



Asir Ratan Singh **Director** Madras Security Printers



Entreprise 8Diplomatie: groupe ADIT

Bruno Delaye **President** Entreprise & Diplomatie



Beiersdorf

Cameron Walker Regional Brand Protection Manager, Middle East, Africa and India Beiersdorf Middle East



Christopher Clague Managing Editor / Global Editorial Lead Trade & Globalisation The Economist Intelligence Unit



LUNAGLOBAL

David M. Luna President & CEO Luna Global Networks

Advisory Council Member GTDW Advisory Council



Devrol Dupigny Chief Operations Officer Crime Stoppers International



Dr. Edward Kafeero Associate Professor International Trade Law & Customs University of Dubai

Representative International Network of Customs Universities (INCU)

Director Trade and Customs Fraud, Tobacco and Counterfeit Goods, Agricultural and Structural Funds The European Anti-Fraud Office (OLAF), European Commission



HM Revenue & Customs

Director Her Majesty's Revenue & Customs



Head Cargo Border Management International Air Transport Association (IATA) GTDW Bible Trade Development Week EMEA

GTDW ANTI ILLICIT TRADE & BRAND PROTECTION SUMMIT



Hans Schwab Chief Information Officer WISeKey



Jeffrey Hardy Director-General Transnational Alliance to Combat Illicit Trade (TRACIT)



DeLaRue Jerome Pichot Head of Product Marketing, Authentication and Traceability

De La Rue

Michael Ellis

CEO and Founder

llis & Associates Global Ltd MSD

Khaldoun Odeh Associate Director Global Security

allexis

Dr Michael Suchoba

Founder



lexis

Lenka Wram Senior Business Consultant Allexis

CENERAL MOTORS

Mohammed Al Fayyad

Director -

Customer Care and

Aftersales General Motors Middle East



((CARF

Leonardo Macedo Judge for Customs Appeals (Administrative Court) (Tax and Customs Auditor) Administrative Tax Appeals Council (CARF), Brazil

FERRERO

Moutaz Abdullat

General Legal

Counsel

Ferrero Gulf Countries



BPG adaption to a start of the start of the

Malek Hannouf Chairman Gulf Brand Owners Protection Group (BPG)

Head of Intellectual Property Department Middle East & Africa Louis Vuitton



Dr. Manal A.Samad Najd Head of VAT Audit & Tax Refund Department Ministry of Finance, Lebanon

Lecturer American University of Beirut (AUB) & Université Saint-Joseph (USJ)



Rani Wehbe Senior Adviser – Middle East International Road Union (IRU)

PHILIP MORRIS Rodney Van Dooren

Director Illicit Trade Prevention EEMA & Duty Free Philip Morris International



Said Ouchnak

Director



WORLD FREE ZONES ORGANIZATION Dr Samir Hamrouni

Chief Executive Officer World Free Zones Organization



Senthil Alagar Raju

Senior Marketing Manager Madras Security Printers



Natalie Wong

Senior Regional

Investigations

Manager EMEA

Global Security &

Brand Protection Unit

UL International

Tarkan Demirbas Vice President Middle East Philip Morris International



THE SIRACUSA INTERNATIONAL INSTITUTE for criminal justice and human rights

Tobias Freeman Senior Legal Officer Siracusa International Institute for Criminal Justice and Human Rights



Wael Adhami Head of Brand Protection Middle East, Africa & Pakistan Johnson & Johnson

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PROGRAMME

DAY 1, TUESDAY, 20 NOVEMBER 2018

0930	ORGANISER OPENING REMARKS Andrew Keable, CEO, KW Group; Chairman, GTDW Advisory Council
0940	CHAIRPERSON OPENING REMARKS David M. Luna, President & CEO, Luna Global Networks; Advisory Council Member, GTDW Advisory Council
0950	 KEYNOTE SPEECHES Keynote Welcome Speech: H.E. Sultan Bin Saeed Al Mansoori, Minister of Economy, UAE Keynote Speech: Dr Mukhisa Kituyi, Secretary-General, United Nations Conference on Trade and Development, UNCTAD Keynote Speech: Tarkan Demirbas, Vice President Middle East, Philip Morris International Keynote Speech: Malek Hannouf, Chairman, Gulf Brand Owners Protection Group (BPG); Head of Intellectual Property Department – Middle East & Africa, Louis Vuitton
1040	MORNING REFRESHMENTS
1110	Global Illicit Trade Environment Index 2018: Middle East Launch Christopher Clague, Managing Editor / Global Editorial Lead, Trade & Globalisation, The Economist Intelligence Unit
1150	Policy Recommendations To Complement The Global Illicit Trade Index Jeffrey Hardy, Director-General, Transnational Alliance to Combat Illicit Trade (TRACIT)
1230	NETWORKING LUNCH
1330	PANEL DISCUSSION 1 Strategic Alliances and Cross-Industry Partnerships for Enhanced Cooperation and Operations to Counter Illicit Trade
	 Mobilising strengths and capacities between businesses across industries, multilateral organisations and associations to educate and to raise awareness of the impact of illicit trade to the business, consumer and media community Initiating interaction with local, regional and international authorities to protect customers, intellectual property and legitimate business development
	Moderator: Gordon Wright, Head, Cargo Border Management, International Air Transport Association (IATA)
	 Panelists: Bruno Delaye, President, Entreprise & Diplomatie Devrol Dupigny, Chief Operations Officer, Crime Stoppers International Rodney Van Dooren, Director Illicit Trade Prevention EEMA & Duty Free, Philip Morris International Wael Adhami, Head of Brand Protection Middle East, Africa & Pakistan, Johnson & Johnson
1445	CORPORATE PRESENTATION BY CILCXIS Lenka Wram, Senior Business Consultant, Allexis
1500	AFTERNOON REFRESHMENTS
1530	 PANEL DISCUSSION 2 Public - Private Partnerships and Sharing Information to Enhance Disruption of Illicit Trafficking Networks and to Mitigate the Economic and Social Impacts of Global Illicit Trade Unifying border enforcement procedures between customs, police and across borders Identifying gaps that allows criminal networks to evade detection and enforcement Identifying stakeholders, sharing resources and improving intelligence: what can brand & IP owners, police, customs, multilateral organisations bring to the table? How can brand owners drive awareness by collaborating with the police, customs, courts and economic departments through trainings and campaigns? Moderator: Michael Ellis, CEO and Founder, Ellis & Associates Global Ltd Panelists: Abier Wasouf, Regional Anti-Counterfeit Counsel – MEA, Danfoss Khaldoun Odeh, Associate Director, Global Security, MSD Dr Michael Suchoba, Founder, Allexis
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PROGRAMME

GTDW Global Trade Development Week EMEA

DAY 2, WEDNESDAY, 21 NOVEMBER 2018

0900	CHAIRPERSON'S OPENING REMARKS Michael Ellis, CEO and Founder, Ellis & Associates Global Ltd
0910	KEYNOTE SPEECH Illicit Financial Flows IFFs and Their Implications on the Arab Region Dr. Manal A.Samad Najd, Head of VAT Audit & Tax Refund Department, Ministry of Finance, Lebanon; Lecturer, American University of Beirut (AUB) & Université Saint-Joseph (USJ)
0930	PANEL DISCUSSION 3 Next Generation Solutions to Combat Tax Evasion and to Facilitate Inspection and Control of Contraband and Counterfeit Products
	 Getting into the minds of criminals and counterfeiters: Who - What – Why – How? Traditional tax stamp designs vs digital tax stamps – how have things evolved? Integrating tax stamps with enforcement programmes and supply chains Using export prices for customs valuation in DLT (blockchain) trade systems to combat tax evasion
	Moderator: Dr. Manal A.Samad Najd, Head of VAT Audit & Tax Refund Department, Ministry of Finance, Lebanon ; Lecturer, American University of Beirut (AUB) & Université Saint-Joseph (USJ)
	 Panelists: Asir Ratan Singh, Director, Madras Security Printers Gary McPhail, Director, Her Majesty's Revenue & Customs Leonardo Macedo, Judge for Customs Appeals (Administrative Court) (Tax and Customs Auditor) Administrative Tax Appeals Council (CARF), Brazil
1045	CORPORATE PRESENTATION BY
1100	MORNING REFRESHMENTS
1130	PANEL DISCUSSION 4 Harnessing New and Innovative Technologies to Optimally Fight Counterfeiting and Illicit Trade: AI, Traceability (T&T), Blockchain Technologies
	 Identifying innovative ways to leverage transformative technologies to track, trace, authenticate and verify products and cargo How can these technologies benefit governments, brand owners, logistics companies and consumers? How do they work? What can we do with the valuable analytical information generated? How does this fit in the overall fight against illicit trade across the many stakeholders?
	Moderator: Jerome Pichot, Head of Product Marketing, Authentication and Traceability, De La Rue
	 Panelists: Hans Schwab, Chief Information Officer, WISeKey Mohammed Al Fayyad, Director – Customer Care and Aftersales, General Motors Middle East Moutaz Abdullat, General Legal Counsel, Ferrero Gulf Countries
1245	CORPORATE PRESENTATION BY
1300	NETWORKING LUNCH
1400	PANEL DISCUSSION 5 Collaborating between Zones, Ports and Airports Across Borders: Illicit Trade Intelligence Net-Centric Cooperation
	 What can free trade zones, ports and airports do to prevent being used as hotspots for illicit trade and organised crime? How can logistics operators and freight forwarders play a part in combating the movement of illegal cargo? Developing regulatory best practices for zones, ports and airports to encourage legitimate trade flows and supply chain security
	Moderator: Rani Wehbe, Senior Adviser – Middle East, International Road Union (IRU)
	 Panelists: Dr. Edward Kafeero, Associate Professor - International Trade Law & Customs, University of Dubai; Representative, International Network of Customs Universities (INCU) Dr Samir Hamrouni, Chief Executive Officer, World Free Zones Organization Tobias Freeman, Senior Legal Officer, Siracusa International Institute for Criminal Justice and Human Rights
1515	AFTERNOON REFRESHMENTS
1545	PANEL DISCUSSION 6
1040	Intellectual Property Right Violations and Trafficking Illicit Commodities: E-Commerce and On-line Threats
	 Emerging threats posed by global change in commerce habits Digital IP enforcement and fight of counterfeits Challenges of international prosecution and enforcement of parallel trade on e-commerce E-commerce and the surge of small, individual packages: How can we enforce inspection and risks assess the contents? What are the technologies available? As online payments thrive, how can we combat online fraud and payment oriented crime? How can we crackdown fake merchants and E-commerce fakers?
	Moderator: Cameron Walker, Regional Brand Protection Manager, Middle East, Africa and India, Beiersdorf Middle East
	 Panelists: Ernesto Bianchi, Director, Trade and Customs Fraud, Tobacco and Counterfeit Goods, Agricultural and Structural Funds, The European Anti-Fraud Office (OLAF), European Commission Natalie Wong, Senior Regional Investigations Manager EMEA, Global Security & Brand Protection Unit, UL International Said Ouchnak, E-Commerce Director, ALMALL
1700	CHAIRPERSON'S CLOSING REMARKS & END OF SUMMIT